



ASTOR METAL FINISHES

## CAPABILITY STATEMENT

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## ASTORS **CAPABILITY STATEMENT**

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## WHAT WE DO

**Want to achieve a new level of prestige in your project?** Since 1951, Astor Metal Finishes has provided customised, expertly-crafted architectural metal finishes. We work with our customers — who are largely architects and project managers — to turn their vision into a stunning metal reality. Our metal finishing, which involves polishing and electroplating, allows you to have a look and feel that's unique to your project and vision.

We offer expert fabrication advice, customised support and over 400 exquisite finishes for almost any metal surface. With such extensive experience working with other industry professionals — and the largest capacity for electroplating in Australia — Astor is the ideal choice to plate anything; from small one-off products to large residential and commercial projects.

## WHO WE ARE

Astor is an Australian-owned and operated company committed to providing beautiful finishes that are perfectly suited to your needs.

Whether you have a basic design idea but not the specifics, or if you've got a strong idea but don't have the capacity to complete the work yourself — we are first and foremost dedicated to completing your vision.

We have continually proven our expertise in the industry by producing stunning, unique and consistent electroplating finishes. Over our 65-year history we have delivered more than 7000 projects in Australia and over 100 internationally — from South-East Asia to the USA & UK.





## WHY WE'RE DIFFERENT

### Why should you work with Astor?

Because we're all about translating the look and feel that you want from your project into an appropriate solution suited to your environment, use and customer. We use our technical expertise and our unique dedication to customer service to ensure you're getting the best possible standard of finish.

### Not only that, but all our processes are under one roof, which means:

- Controlled lead times.
- Quality and handling management.
- Total project visibility.
- Polishing and lacquer handled in-house.





Astor also has one of the most unique and skilled teams in Australia. With highly experienced and long-term staff (over 60% have been with the company at least 10 years), we are dedicated to continually increasing our experience, finding better ways of doing things and ensuring quality at each stage.

#### **Our highly skilled team includes:**

- **The director and owner**, who is also a **metallurgist** — is directly involved in all our R&D, as well as being dedicated to clients and staff.
- **Technical sales manager** — ensures the total understanding of design briefs, manages client expectations and project realities.
- **Client manager** — efficient, reliable communicator. Your point of contact for all project enquiries.
- **Production manager** — works with a large electroplating team, highly focused on OH & S.
- **Technical plating manager** — responsible for process development and innovation.



## HOW WE CAN HELP YOU

Versatility and customisation — that's what you need to get the exact look and feel you want for your project. Our services are designed to provide you exactly that: customised pieces that work for your specific project.

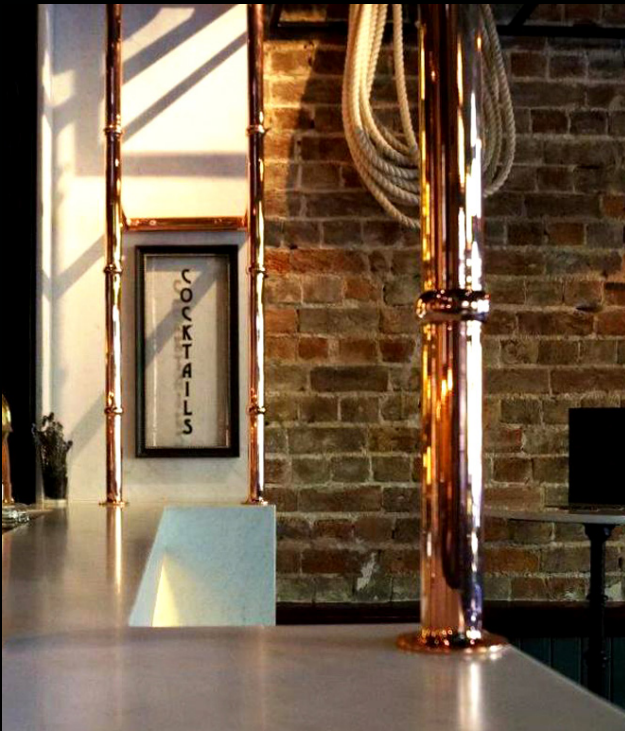
### Our Services

- **Stripping of all finishes** — anodising, powder-coating, paint, other plating, and galvanizing.
- **Polishing** — finishing, brush, mirror and disc.
- **Electroplating** — chrome, brass, copper, 24Kt gold, nickel, black nickel.
- **Patina/aging** of brass and copper, or brass-plating and copper-plating.
- **Fabrication advice**
- **Lacquer** and automotive lacquers baked through oven — gloss, semi-gloss, satin and tinted.
- **Freight**
- **Packing**
- **Some supply of base metals** — cut to size, finished to specification.

We are also able to supply finished profiles or panels. While Astor is not a fabricator, we work closely with the fabricators and assist with sourcing and base metal advice.







## TYPES OF PROJECTS

- Single dwelling multi-residential
- Commercial
- Retail
- Hospitality
- Public buildings and spaces
- Government organisations
- Manufacturers
- All industries — primarily servicing architectural projects from specification to fabrication.

We offer projects throughout Australia and overseas. Our expertise and capabilities mean short lead times, even for interstate projects.



## WHO WE'VE WORKED WITH



### HOSPITALITY

The Palmer & Co. project team needed finishes that suited their 1920s, prohibition-style theme. We provided them with lightly aged brass plated components for their custom joinery units, furniture and bar details.



### RETAIL

To reflect the classic, luxurious brand identity of David Lawrence, we provided antique brass finishes for shop fittings and fixtures, as well as a high-gloss, black nickel store front surround.



### COMMERCIAL

Astor worked with the Mim Design team to ensure The Little Group office presented a sleek, innovative atmosphere. The Alhena antique brass finish was used on handrail connections, aluminium lighting and furniture bases.



### HIGH-END RESIDENTIAL: WOOLLAHRA

This project by Sarah Davison Design required luxury befitting the location, but also needed to suit the comfort of a family home. We provided oil-aged brass 10mm aluminium panels, delivering a beautiful finish that ages naturally. It's also preferable to real brass, which is too heavy and isn't cost-effective.



### PUBLIC SPACE

Located in Villers-Bretonneux, France, this ANZAC National Memorial needed to evoke a feeling of reverence and respect, while also being appropriate for a public space. We provided Cox Architecture with the Centauri Natural finish, which is an Oiled Dark Brown Bronze that ages naturally and beautifully.



### HOTEL

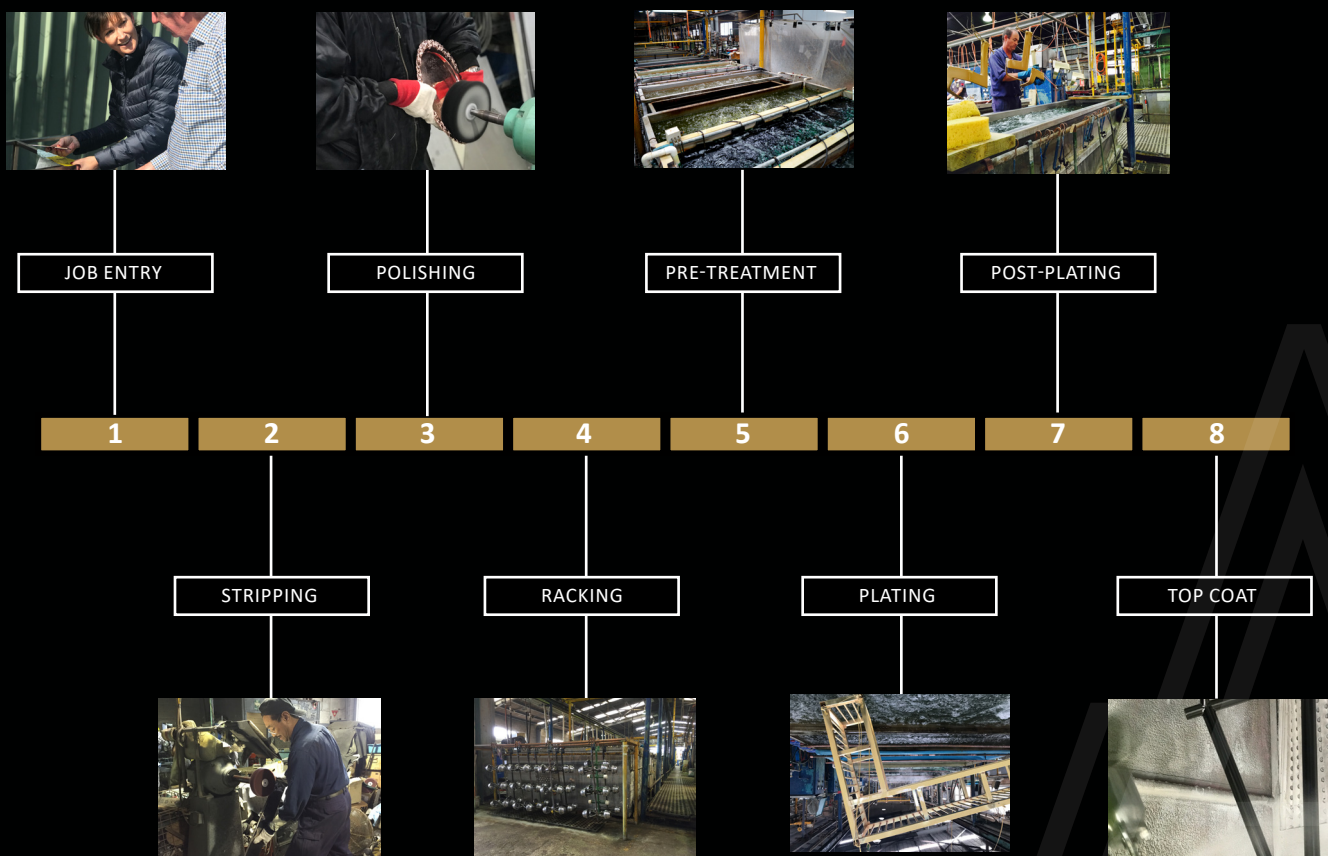
For the re-imagining of this 5-star hotel, specifier Bar Studio set out to create a subdued, comfortable and relaxed feel to the lobby. The Centauri dark-brown bronze finish was used on economical aluminium for joinery details, handrails, furniture and hardware — providing a prestigious finish.

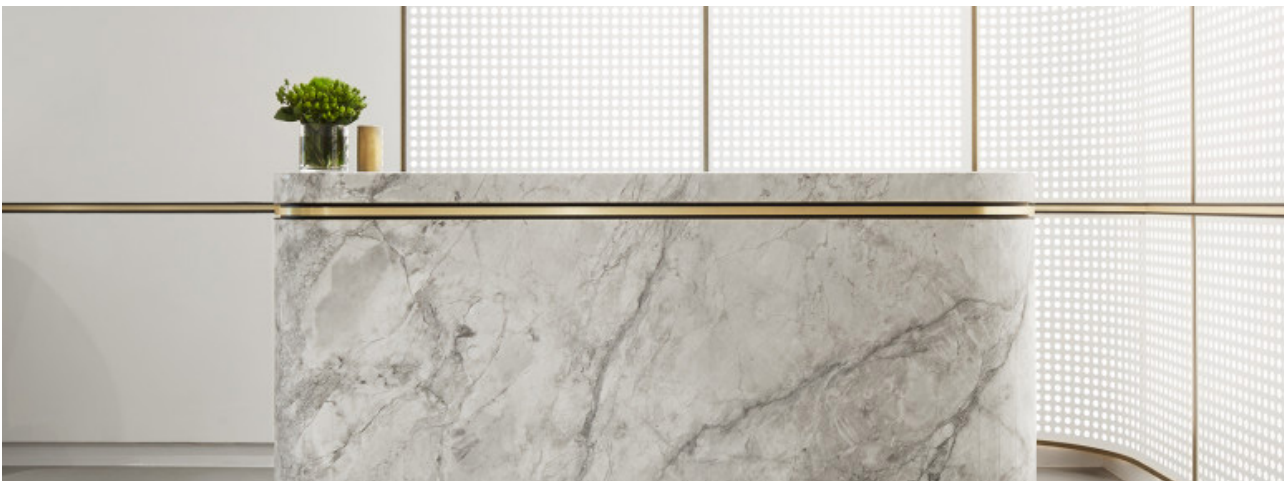
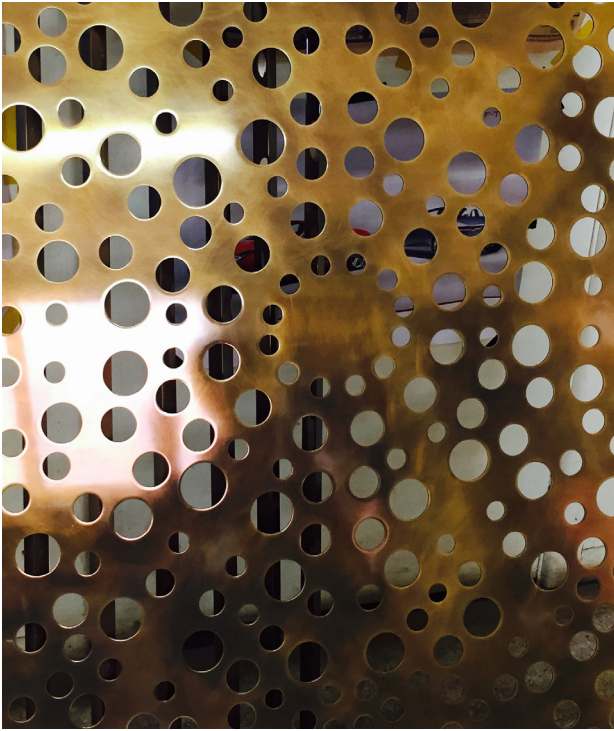




## OUR PROCESS

Our electroplating process is completed all under one roof, which ensures consistency, quality and controlled lead times. Astor can apply electroplating onto any metal substrate including aluminium, brass, mild steel, stainless steel and other alloys and some plastics. The process can be broadly broken down into the following stages:





## WORKING WITH US

What can you expect from working with us?

We always guarantee expertise and continuous consultation throughout your project life, because we always want you to feel safe and secure in our services. Our specific services differ depending on the needs of our customers.





## TENDERERS

### **Including Project Managers, Builders and Construction Managers**

Having assisted on thousands of projects, we understand the nature of fast retail fit outs — including the requirement for staged deliveries over large multi-residential projects. We demand the best from metal, science and quality and we are able to work closely with project managers to improve clarity, communication and ultimate project delivery.

This includes:

- Project tracking — including following the complexities throughout the project duration.
- A 94% on-time project delivery rate.
- Liaising with sculptors.
- Flexibility of service.
- Supply of finished products (if requested, excluding fabrication).
- Networking and connecting with sub-contractors.
- Extensive metal industry knowledge.

## SPECIFIERS

### Including Architects and Interior Designers

We work closely with specifiers to provide expertise and metal industry knowledge, including:

- Tech advice.
- Extensive samples.
- Education on the finishing process.
- Presentations.
- Metal industry networking.

## METAL FABRICATORS

As experts in finishing, we understand the level of quality and type of fabrication that's ideal for our finishes. We work with fabricators to ensure clear instructions and to educate on best practice fabrication that suits electroplating. We work with metal fabricators to ensure:

- Project tracking and accurate timelines.
- Correct technical fabrication advice.
- Ideal metal selection.

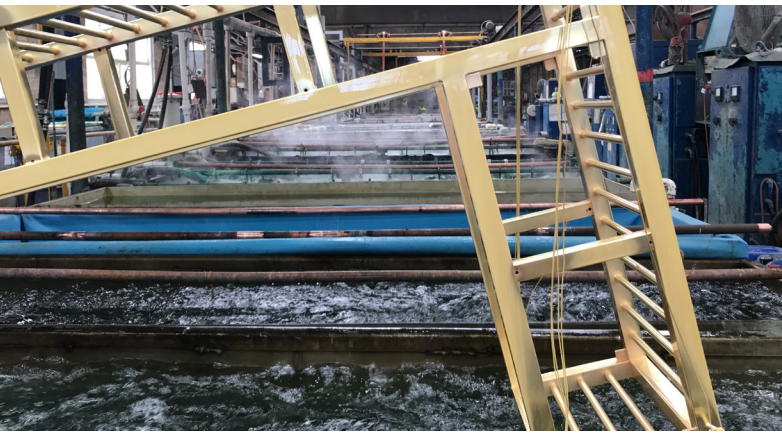






## HEALTH, SAFETY AND THE ENVIROMENT

Sustainability, longevity and safety are as vitally important to us as they are to you. We're always aiming to develop new ways of doing things and update our processes to ensure that they are as environmentally friendly as possible. This includes steadily battling the negative connotations that exist within the perception of 'electroplating', and especially 'chrome', which are largely perceived to be bad for the environment — with our R&D, they're not.



Our highest priority is always to be responsible, professional, and safe.  
We see this across three different levels in our organisation:

## PEOPLE

We're dedicated to ensuring that all our staff, contractors and customers are safe and environmentally conscious.

We do this through:

- Strict adherence to OH & S.
- Regular safety meetings.

## FACTORY

Our factory is put through stringent quality and safety checks, as well as being environmentally conscious, including:

- The installation of solar panels.
- Large investment in water recycling.
- Compliant storage of chemicals.
- Monitoring atmosphere.
- Monitoring discharge.
- Continual maintenance of tools and equipment.

## PROCESS

Ensuring our processes are safe and sustainable includes:

- Comprehensive risk analysis.
- Soil and Water analysis.
- Recycling of water, metal and packaging.
- Environmental green star.
- RoSH compliant = Restriction of Hazardous Waste.







## GET IN TOUCH WITH ASTOR

Astor Metal Finishes offers an array of services to meet all our client's needs, and we boast a very high-profile client list of the who's who of the design world.

We pride ourselves on being a versatile business who continue to invest in environmental controls, testing, technology, and people. Whatever your metal finishing needs, Astor can turn your design dreams into exceptional metal reality.

**If you're ready to take the next step on your project, request a quote [here](#).**



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